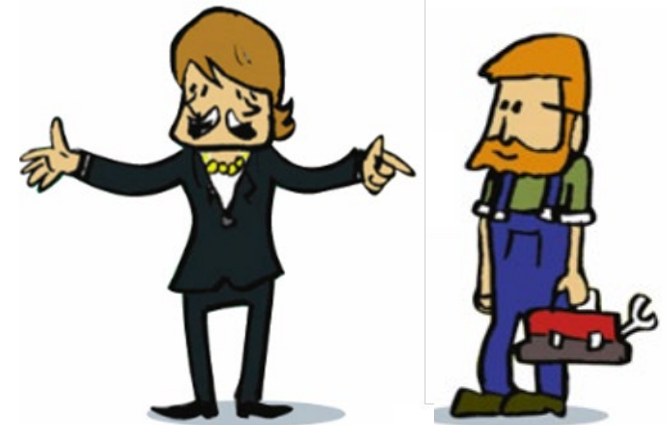


Federating Building Professionals

Interreg 
EUROPEAN UNION
North-West Europe
ACE-Retrofitting
European Regional Development Fund



WP supply side, Barbara De Kezel , ACE-R Conference Brussels 22-11-2019

WP Supply Side: 4 actions

1. Develop coaching materials

- Needs Assessment
- Training module
- Model of Specifications

2. Create networks of building professionals

- Professionals Directory + Voluntary charter
- List of advisors

3. Coach the supply side

- Local training workshops
- Local advisory service


4. Provide best practice examples

- Case studies to inspire
- Leaflets on building professionals

1. Develop coaching material

- Needs assessment of different sector federations involved in the renovation components
- Model of specification: Masterplan audit

1. Developing coaching material

| Renovation roadmap | BAU-scenario (EXX) | E90 | E60 |
|---|--------------------|-----|-----|
|  | | | |
| Total investment cost | | | |
| Yearly energy reduction | | | |
| Total cost of ownership (20 years) | | | |
| Property value | | | |

2. Network of building professionals

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 **samen klimaactief**

Charter

Versnellen van de Renovatie van Appartementsgebouwen

De stad Antwerpen vindt het belangrijk dat de vereniging van mede-eigenaars en syndici op een eenvoudige wijze kwaliteitsvolle aannemers en bouwprofessionals vinden voor het uitvoeren van de renovatiewerken aan hun appartementsgebouw. Deze eisen immers een specifieke know-how!


Met het ondertekenen van dit charter, onderschrijft u als deelnemend bedrijf om:

- binnen een redelijke termijn en zonder kosten aan te rekenen, te antwoorden op de door hen via het platform van Samen Klimaactief toegestuurde prijs- of informatieaanvragen.
- een gedetailleerde beschrijving van de uit te voeren (studie)werken en bijhorende prijzen te geven.
- de werken uit te voeren in lijn met de van toepassing zijnde wetgeving, normen en technische voorschriften.
- de nodige attesten af te leveren voor premieaanvragen.

Namens Samen Klimaactief

Getekend: Jan Jaeken

Namens deelnemend bedrijf
Digitaal goedgekeurd door het aanvinken van de OK-knop tijdens het aanbiedersregistratieproces op de website van Samen Klimaactief



Online platforms to bring together homeowners and professionals

Browse through the online platforms that ACE partners developed

- ◆ **Antwerp:**
<https://samenklimaactief.be/appartementsgebouwen>
- ◆ **Frankfurt:**
www.sanierungswegweiser.info
- ◆ **Liege:** www.reno-copro.liege.be
- ◆ **Maastricht:**
www.vveenergiebaliemaastricht.nl
- ◆ **Paris:**
<https://paris.coachcopro.com>

3. Training

- Work together with sector federations (e.g. trustees and architects) and **(co-)organise workshops and trainings**
- **Local advisory service:** dedicated service will be available to building professionals to work with condominiums

4. Best Practices

- Examples to inspire
- Per technique
 - Main challenges
 - Consideration for choosing among the alternative
 - Methodology
 - Result - key figures

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Condo energy retrofitting stories

Those professionals did it, why not you?



CoachCopro, the approach developed by the Paris Climate Agency to establish more trust relationships between owners and professionals

Paris, FRANCE

📍 Quick tour: what's in it for you?

Paris Climate Agency (APC) is a non-for-profit organisation created with the support of the city of Paris, the Ile-de-France region and the regional energy agency ADEME Ile de France. With a neutral position, their mission is to establish more connections between owners and building professionals to support the development of successful renovation work plans. For this, they have developed a comprehensive approach which provides both target groups with advice and trainings. The approach is based on an online collaborative platform composed of a public website and a private back office which is the monitoring platform. In this case study, you will learn about the different activities developed by APC who also share some tips to start such an approach!



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